

May 13, 2025

Consolidated Financial Results for the Fiscal Year Ended March 31, 2025 (Under Japanese GAAP)



Company name: USS Co., Ltd.
 Listing: Tokyo Stock Exchange / Nagoya Stock Exchange
 Securities code: 4732
 URL: <https://www.ussnet.co.jp/en/>
 Representative: Yukihiro Ando, Chairman and Representative Director
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 Scheduled date of annual general meeting of shareholders: June 24, 2025
 Scheduled date to commence dividend payments: June 25, 2025
 Scheduled date to file annual securities report: June 23, 2025
 Preparation of supplementary material on financial results: Yes
 Holding of financial results briefing: Yes (for institutional investors and securities analysts)

(Yen amounts are rounded down to millions, unless otherwise noted.)

1. Consolidated financial results for the fiscal year ended March 31, 2025 (from April 1, 2024 to March 31, 2025)

(1) Consolidated operating results

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
Fiscal year ended	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
March 31, 2025	104,021	6.6	54,206	10.8	54,883	10.5	37,636	14.4
March 31, 2024	97,606	9.9	48,937	11.8	49,654	11.6	32,906	9.7

Note: Comprehensive income For the fiscal year ended March 31, 2025: ¥37,845 million [13.8%]
 For the fiscal year ended March 31, 2024: ¥33,262 million [9.2%]

	Basic earnings per share	Diluted earnings per share	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
Fiscal year ended	Yen	Yen	%	%	%
March 31, 2025	78.65	78.51	18.9	20.4	52.1
March 31, 2024	68.28	68.10	17.0	19.3	50.1

Note: As of April 1, 2024, the Company has conducted a stock split at the ratio of two shares to one share of common stock. "Basic earnings per share" and "Diluted earnings per share" are calculated on the assumption that the said share split was conducted at the beginning of the previous fiscal year.

(2) Consolidated financial position

	Total assets	Net assets	Equity-to-asset ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2025	267,348	207,354	76.2	430.50
March 31, 2024	271,557	199,021	72.0	407.09

Reference: Equity
 As of March 31, 2025: ¥203,761 million
 As of March 31, 2024: ¥195,558 million

Note: As of April 1, 2024, the Company has conducted a stock split at the ratio of two shares to one share of common stock. "Net assets per share" is calculated on the assumption that the said share split was conducted at the beginning of the previous fiscal year.

(3) Consolidated cash flows

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalents at end of period
Fiscal year ended	Millions of yen	Millions of yen	Millions of yen	Millions of yen
March 31, 2025	38,157	(5,995)	(29,951)	104,719
March 31, 2024	47,150	(2,646)	(28,187)	102,509

2. Cash dividends

	Annual dividends per share					Total cash dividends (Total)	Payout ratio (Consolidated)	Ratio of dividends to net assets (Consolidated)
	First quarter-end	Second quarter-end	Third quarter-end	Fiscal year-end	Total			
	Yen	Yen	Yen	Yen	Yen	Millions of yen	%	%
Fiscal year ended March 31, 2024	-	34.70	-	40.70	75.40	18,115	55.1	9.5
Fiscal year ended March 31, 2025	-	20.60	-	22.80	43.40	20,706	55.0	10.4
Fiscal year ending March 31, 2026 (Forecast)	-	24.30	-	24.30	48.60		60.1	

Note: 1. The total amount of dividends for the fiscal year ended March 31, 2024 includes 24 million yen, the total dividends for the fiscal year ended March 31, 2025 includes 16 million yen, and dividends for the USS Employee Stock Ownership Plan Trust.
2. The dividend payout ratio (consolidated) is calculated by dividing the total amount of dividends by the net income attributable to owners of the parent company.
3. Since the Company has conducted a stock split at the ratio of two shares to one common share as of April 1, 2024, the amount of dividends per share for the fiscal year ended March 31, 2025 and the fiscal year ending March 31, 2026 (forecast) after the stock split is described. For the fiscal year ended March 31, 2024, the actual amount of dividends before the stock split is described.

3. Forecast of consolidated financial results for the fiscal year ending March 31, 2026 (from April 1, 2025 to March 31, 2026)

(Percentages indicate year-on-year changes.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Six months ending September 30, 2025	54,750	8.5	27,450	4.6	27,760	4.4	18,860	4.0	39.84
Fiscal year ending March 31, 2026	111,800	7.5	55,800	2.9	56,500	2.9	38,300	1.8	80.92

* **Notes**

(1) Significant changes in the scope of consolidation during the period: None

(2) Changes in accounting policies, changes in accounting estimates, and restatement

(i) Changes in accounting policies due to revisions to accounting standards and other regulations: Yes

(Application of Accounting Standard for Current Income Taxes, etc)

The Accounting Standard for Current Income Taxes (ASBJ Statement No. 27, October 28, 2022, hereinafter referred to as the "2022 Revised Accounting Standards"), have been applied from the beginning of the fiscal year ended in March 2025.

Regarding the amendments to the classification of corporate taxes (taxation on other comprehensive income), we are adhering to the transitional treatment specified in the proviso to Paragraph 20-3 of the 2022 Revised Accounting Standards and the transitional treatment outlined in the proviso to Paragraph 65-2 (2) of the "Guidance on Accounting Standard for Tax Effect Accounting" (ASBJ Guidance No. 28, October 28, 2022, hereinafter referred to as the "2022 Revised Implementation Guidelines"). This has no impact on the consolidated financial statements.

In addition, concerning the amendments related to the review of the treatment in consolidated financial statements, where profits or losses arising from the sale of subsidiary shares between consolidated companies are deferred for tax purposes, the "2022 Revised Implementation Guidelines" have been applied from the beginning of the fiscal year ended in March 2025. This change in accounting policy has been applied retroactively. Accordingly, the consolidated financial statements for the previous fiscal year have been restated. This retroactive application has no impact on the consolidated financial statements for the previous fiscal year.

(ii) Changes in accounting policies due to other reasons: None

(iii) Changes in accounting estimates: Yes

(Revision of Useful Life)

During the fiscal year, the decision was made to rebuild the Yokohama auction site. As a result, the useful lives of assets at this location that will no longer be used were reduced to the period ending with the start of reconstruction.

Compared with the previous depreciation method, this revision increased depreciation expenses by 185 million yen and lowered operating profit, ordinary profit and profit before income taxes by the same amount during the period under review.

(iv) Restatement: None

(3) Number of issued shares (common shares)

(i) Total number of issued shares at the end of the period (including treasury shares)

As of March 31, 2025	514,000,000 shares
As of March 31, 2024	514,000,000 shares

(ii) Number of treasury shares at the end of the period

As of March 31, 2025	40,694,522 shares
As of March 31, 2024	33,626,010 shares

(iii) Average number of shares outstanding during the period

Fiscal year ended March 31, 2025	478,489,178 shares
Fiscal year ended March 31, 2024	481,916,335 shares

Note: 1. The Company has conducted a stock split at the ratio of two shares to one common stock as of April 1, 2024. "Total number of issued shares at the end of the period," "Number of treasury shares at the end of the period," and "Average number of shares outstanding during the period" are calculated on the assumption that the said share split was conducted at the beginning of the previous fiscal year.

2. The number of treasury shares at the end of the fiscal year includes shares owned by the USS Employee Stock Ownership Plan Trust.
(306,900 shares for the fiscal year ended March 31, 2025, 574,300 shares for the fiscal year ended March 31, 2024)

* Financial results reports are exempt from audit conducted by certified public accountants or an audit firm.

* Proper use of earnings forecasts, and other special matters

(Cautions on forward-looking statements, etc.)

The forward-looking statements, including forecasts of financial results, contained in these materials are based on information currently available to the Company and on certain assumptions deemed to be reasonable. However, the Company makes no guarantee that these forecasts will be achieved. Actual financial results, etc. may differ substantially due to various factors.

(Method of accessing supplementary material on financial results)

On Wednesday, May 14, 2025, the Company plans to distribute a video of the financial results briefing on the Company's website.

Consolidated balance sheet

(Millions of yen)

	As of March 31, 2024	As of March 31, 2025
Assets		
Current assets		
Cash and deposits	109,009	113,219
Receivables due from member dealers at auction	24,519	13,767
Notes and accounts receivable - trade, and contract assets	2,710	2,419
Operating loans	6,037	8,844
Securities	3,000	3,000
Inventories	1,651	1,656
Prepaid expenses	182	220
Other	1,385	1,767
Allowance for doubtful accounts	(124)	(253)
Total current assets	148,371	144,641
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	32,680	30,694
Machinery, equipment and vehicles, net	715	1,155
Tools, furniture and fixtures, net	1,559	1,486
Land	63,577	63,564
Leased assets, net	135	160
Construction in progress	327	1,271
Total property, plant and equipment	98,996	98,333
Intangible assets		
Goodwill	7,287	6,747
Other	5,499	6,119
Total intangible assets	12,786	12,866
Investments and other assets		
Investment securities	1,112	511
Long-term loans receivable	23	36
Long-term prepaid expenses	205	212
Deferred tax assets	1,856	2,356
Deferred tax assets for land revaluation	2,456	2,529
Investment property, net	4,204	4,183
Other	1,735	2,112
Allowance for doubtful accounts	(191)	(435)
Total investments and other assets	11,402	11,506
Total non-current assets	123,186	122,706
Total assets	271,557	267,348

	As of March 31, 2024	As of March 31, 2025
Liabilities		
Current liabilities		
Payables due to member dealers at auction	43,749	30,005
Notes and accounts payable - trade	991	904
Short-term borrowings	150	340
Current portion of long-term borrowings	220	220
Lease liabilities	55	34
Income taxes payable	9,128	10,215
Deposits received	2,569	2,496
Provision for bonuses	915	971
Provision for bonuses for directors (and other officers)	95	100
Provision for share-based payments	-	72
Other	5,253	5,790
Total current liabilities	63,130	51,151
Non-current liabilities		
Long-term borrowings	2,215	1,617
Lease liabilities	24	34
Long-term accounts payable - other	183	138
Deferred tax liabilities	-	8
Provision for share-based payments	99	115
Retirement benefit liability	974	1,007
Long-term guarantee deposits	4,893	4,908
Asset retirement obligations	642	641
Other	370	370
Total non-current liabilities	9,404	8,842
Total liabilities	72,535	59,993
Net assets		
Shareholders' equity		
Share capital	18,881	18,881
Capital surplus	8,992	9,057
Retained earnings	196,225	214,166
Treasury shares	(23,298)	(32,958)
Total shareholders' equity	200,800	209,147
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	370	111
Revaluation reserve for land	(5,636)	(5,563)
Remeasurements of defined benefit plans	23	66
Total accumulated other comprehensive income	(5,242)	(5,385)
Share acquisition rights	442	442
Non-controlling interests	3,021	3,150
Total net assets	199,021	207,354
Total liabilities and net assets	271,557	267,348

Consolidated statement of income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Net sales	97,606	104,021
Cost of sales	38,571	39,199
Gross profit	59,034	64,821
Selling, general and administrative expenses	10,097	10,615
Operating profit	48,937	54,206
Non-operating income		
Interest income	12	31
Rental income from real estate	700	648
Miscellaneous income	209	201
Total non-operating income	922	881
Non-operating expenses		
Interest expenses	10	9
Rental costs on real estate	180	173
Miscellaneous losses	15	20
Total non-operating expenses	205	204
Ordinary profit	49,654	54,883
Extraordinary income		
Gain on sale of non-current assets	72	151
Gain on sale of investment securities	-	163
Other	2	11
Total extraordinary income	74	326
Extraordinary losses		
Loss on sale of non-current assets	0	2
Loss on retirement of non-current assets	68	152
Loss on valuation of investment securities	1,001	-
Loss on valuation of shares of subsidiaries and associates	-	99
Other	1	0
Total extraordinary losses	1,071	254
Profit before income taxes	48,658	54,955
Income taxes - current	15,777	17,367
Income taxes - deferred	(644)	(400)
Total income taxes	15,133	16,966
Profit	33,525	37,988
Profit attributable to non-controlling interests	618	352
Profit attributable to owners of parent	32,906	37,636

Consolidated statement of comprehensive income

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Profit	33,525	37,988
Other comprehensive income		
Valuation difference on available-for-sale securities	(290)	(258)
Revaluation reserve for land	-	72
Remeasurements of defined benefit plans, net of tax	27	42
Total other comprehensive income	(263)	(143)
Comprehensive income	33,262	37,845
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	32,643	37,493
Comprehensive income attributable to non-controlling interests	618	352

Consolidated statement of changes in equity

Fiscal year ended March 31, 2024

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	18,881	8,992	180,137	(12,034)	195,976
Changes during period					
Dividends of surplus			(16,596)		(16,596)
Profit attributable to owners of parent			32,906		32,906
Purchase of treasury shares				(12,698)	(12,698)
Disposal of treasury shares		(221)		1,434	1,212
Transfer from retained earnings to capital surplus		221	(221)		-
Change in ownership interest of parent due to transactions with non-controlling interests					-
Net changes in items other than shareholders' equity					
Total changes during period	-	-	16,087	(11,263)	4,824
Balance at end of period	18,881	8,992	196,225	(23,298)	200,800

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	660	(5,636)	(3)	(4,979)	457	2,699	194,154
Changes during period							
Dividends of surplus							(16,596)
Profit attributable to owners of parent							32,906
Purchase of treasury shares							(12,698)
Disposal of treasury shares							1,212
Transfer from retained earnings to capital surplus							-
Change in ownership interest of parent due to transactions with non-controlling interests							-
Net changes in items other than shareholders' equity	(290)	-	27	(263)	(14)	321	43
Total changes during period	(290)	-	27	(263)	(14)	321	4,867
Balance at end of period	370	(5,636)	23	(5,242)	442	3,021	199,021

Consolidated statement of changes in equity

Fiscal year ended March 31, 2025

(Millions of yen)

	Shareholders' equity				
	Share capital	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of period	18,881	8,992	196,225	(23,298)	200,800
Changes during period					
Dividends of surplus			(19,695)		(19,695)
Profit attributable to owners of parent			37,636		37,636
Purchase of treasury shares				(10,000)	(10,000)
Disposal of treasury shares		19		340	360
Transfer from retained earnings to capital surplus					-
Change in ownership interest of parent due to transactions with non-controlling interests		45			45
Net changes in items other than shareholders' equity					
Total changes during period	-	65	17,941	(9,660)	8,346
Balance at end of period	18,881	9,057	214,166	(32,958)	209,147

	Accumulated other comprehensive income				Share acquisition rights	Non-controlling interests	Total net assets
	Valuation difference on available-for-sale securities	Revaluation reserve for land	Remeasurements of defined benefit plans	Total accumulated other comprehensive income			
Balance at beginning of period	370	(5,636)	23	(5,242)	442	3,021	199,021
Changes during period							
Dividends of surplus							(19,695)
Profit attributable to owners of parent							37,636
Purchase of treasury shares							(10,000)
Disposal of treasury shares							360
Transfer from retained earnings to capital surplus							-
Change in ownership interest of parent due to transactions with non-controlling interests							45
Net changes in items other than shareholders' equity	(258)	72	42	(143)	-	129	(13)
Total changes during period	(258)	72	42	(143)	-	129	8,332
Balance at end of period	111	(5,563)	66	(5,385)	442	3,150	207,354

Consolidated statement of cash flows

(Millions of yen)

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from operating activities		
Profit before income taxes	48,658	54,955
Depreciation and amortization	4,706	4,748
Amortization of goodwill	539	539
Increase (decrease) in allowance for doubtful accounts	136	373
Increase (decrease) in provision for bonuses	90	56
Increase (decrease) in provision for bonuses for directors (and other officers)	30	4
Increase (decrease) in retirement benefit liability	85	95
Increase (decrease) in provision for share-based payments	58	88
Interest and dividend income	(47)	(45)
Interest expenses	10	9
Loss (gain) on sale of investment securities	-	(163)
Loss (gain) on valuation of investment securities	1,001	-
Loss (gain) on sale and retirement of property, plant and equipment	(13)	3
Loss (gain) on sale and retirement of intangible assets	9	0
Loss on valuation of shares of subsidiaries and associates	-	99
Net change in due from/to member dealers at auction	9,949	(2,993)
Decrease (increase) in trade receivables	271	291
Decrease (increase) in operating loans receivable	(5,286)	(2,806)
Increase (decrease) in trade payables	136	(86)
Increase (decrease) in deposits received	470	(73)
Other, net	657	(535)
Subtotal	61,465	54,563
Interest and dividends received	58	51
Interest paid	(11)	(12)
Income taxes paid	(14,362)	(16,445)
Net cash provided by (used in) operating activities	47,150	38,157

	Fiscal year ended March 31, 2024	Fiscal year ended March 31, 2025
Cash flows from investing activities		
Net decrease (increase) in time deposits	-	(2,000)
Purchase of property, plant and equipment	(2,096)	(2,771)
Proceeds from sale of property, plant and equipment	87	284
Purchase of intangible assets	(569)	(1,499)
Proceeds from sale of investment securities	-	295
Other, net	(66)	(304)
Net cash provided by (used in) investing activities	(2,646)	(5,995)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	(190)	190
Proceeds from long-term borrowings	880	-
Repayments of long-term borrowings	(459)	(597)
Proceeds from guarantee deposits received from member dealers	201	167
Refund of guarantee deposits received from member dealers	(179)	(117)
Purchase of treasury shares	(12,697)	(10,000)
Proceeds from sale of treasury shares	1,194	359
Dividends paid	(16,596)	(19,695)
Dividends paid to non-controlling interests	(297)	(283)
Proceeds from sale of shares of subsidiaries not resulting in change in scope of consolidation	-	140
Repayments of finance lease liabilities	(42)	(114)
Other, net	0	-
Net cash provided by (used in) financing activities	(28,187)	(29,951)
Net increase (decrease) in cash and cash equivalents	16,317	2,210
Cash and cash equivalents at beginning of period	86,192	102,509
Cash and cash equivalents at end of period	102,509	104,719

(Notes on segment information, etc.)

Segment Information

1. Overview of Reporting Segments

The USS Group's Reporting segment is a component of the Company and its consolidated subsidiaries for which segregated financial information is available and is subject to periodic review by the Board of Directors in order to determine the allocation of management resources and evaluate performance.

The USS Group operates auto auctions, provides various services related to auto auctions, buys and sells used automobiles, and recycles businesses, and formulates strategies for each type of business.

Therefore, we have three reporting segments: "Auto Auction," "Used Vehicle Sales/Purchases," and "Recycling."

The main business of "Auto Auction" is the operation of auto auctions with used car dealers as members, the operation of motorcycle auctions with used motorcycle dealers as members, the provision of auto auction connection services via dedicated terminals and the Internet, the provision of used vehicle information services, the land transportation agency of vehicles exhibited at auto auctions and successful bidders, We provide financial services for auto auction members.

The main business of "Used Vehicle Sales/Purchases" is the purchase and sale of used cars and vehicles that have been in the condition of an accident.

The main businesses of "Recycling" are the recycling business of scrap cars and metal scrap, and the main contracting business for the disposal of equipment and plants.

2. Method of calculating the amount of sales, profits or losses, assets, liabilities and other items for each reporting segment

The method of accounting for the reported business segments is in accordance with the accounting policy adopted to prepare consolidated financial statements.

Profit in the reporting segment is a figure based on operating income.

Internal revenues and transfers between segments are based on prevailing market prices.

3. Information on the amount of sales, profits or losses, assets, liabilities and other items for each reported segment

The previous fiscal year (April 1, 2023 to March 31, 2024)

(Millions of yen)

	Reportable segments				Other (Note) 1	Total	Adjustment amount (Note) 2	Amount recorded in consolidated financial statements (Note)3
	Auto Auction	Used Vehicle Sales/Purchases	Recycling	Total				
Sales								
Revenues from external customers	75,066	11,431	10,526	97,025	580	97,606	-	97,606
Internal sales or transfers between segments	307	-	2	310	-	310	(310)	-
Total	75,374	11,431	10,529	97,336	580	97,916	(310)	97,606
Segment Profit or Loss	47,414	331	1,164	48,910	(18)	48,891	45	48,937
Segment Assets	261,034	2,860	8,228	272,123	8,281	280,405	(8,848)	271,557
Other items								
Depreciation	4,082	35	441	4,559	24	4,583	16	4,600
Amount of amortization of goodwill	539	-	-	539	-	539	-	539
Increase in property, plant and equipment and intangible assets	2,065	89	633	2,787	46	2,834	5	2,840

Note: 1. The "Other" category refers to business segments that are not included in the reporting segments, such as the auto loan business and the electricity sales business through solar power generation systems.

2. The "Adjustment amount" is as follows:

(1) The adjustment amount of 45 million yen for segment profit or loss is the elimination of inter-segment transactions.

(2) The adjustment amount of (8,848) million yen in segment assets is the elimination of assets and liabilities between segments.

3. Segment profit or loss is adjusted to operating profit in the consolidated statement of income.

The current fiscal year (April 1, 2024 to March 31, 2025)

(Millions of yen)

	Reportable segments				Other (Note) 1	Total	Adjustment amount (Note) 2	Amount recorded in consolidated financial statements (Note)3
	Auto Auction	Used Vehicle Sales/Purchases	Recycling	Total				
Sales								
Revenues from external customers	81,843	12,651	8,407	102,902	1,119	104,021	-	104,021
Internal sales or transfers between segments	298	-	3	301	-	301	(301)	-
Total	82,142	12,651	8,410	103,204	1,119	104,323	(301)	104,021
Segment Profit	53,274	276	542	54,093	23	54,116	89	54,206
Segment Assets	256,411	3,063	8,223	267,698	9,935	277,634	(10,286)	267,348
Other items								
Depreciation	4,094	54	442	4,592	27	4,620	16	4,637
Amount of amortization of goodwill	539	-	-	539	-	539	-	539
Increase in property, plant and equipment and intangible assets	3,871	87	767	4,726	99	4,825	0	4,826

Note: 1. The "Other" category refers to business segments that are not included in the reporting segments, such as the auto loan business and the electricity sales business through solar power generation systems.

2. The "Adjustment amount" is as follows:

(1) The adjustment amount of 89 million yen in segment profit is due to the elimination of inter-segment transactions.

(2) The adjustment amount of (10,286) million yen in segment assets is the elimination of assets and liabilities between segments.

3. Segment profit is adjusted to operating profit in the consolidated statement of income.

Information on amortization and unamortized balances of goodwill by reporting segment
The previous fiscal year (April 1, 2023 to March 31, 2024)

(Millions of yen)

	Auto Auction	Used Vehicle Sales/Purchases	Recycling	Other	Unallocated amounts and elimination	Total
Depreciation for the period	539	-	-	-	-	539
Balance at the end of the current fiscal year	7,287	-	-	-	-	7,287

The current fiscal year (April 1, 2024 to March 31, 2025)

(Millions of yen)

	Auto Auction	Used Vehicle Sales/Purchases	Recycling	Other	Unallocated amounts and elimination	Total
Depreciation for the period	539	-	-	-	-	539
Balance at the end of the current fiscal year	6,747	-	-	-	-	6,747