

## USS Group Used Car Auction Date(Preliminary Report)

### The Second Quarter Results

2nd quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	12	12	84,501	67,611	125.0%	51,360	41,461	123.9%	60.8%	61.3%
	Kyushu First	12	12	16,942	13,360	126.8%	5,063	4,103	123.4%	29.9%	30.7%
	Kyushu Gold	12	12	35,989	37,678	95.5%	15,516	17,492	88.7%	43.1%	46.4%
	Kyushu Total	24	24	52,931	51,038	103.7%	20,579	21,595	95.3%	38.9%	42.3%
	Tokyo	12	12	101,419	93,081	109.0%	64,334	59,366	108.4%	63.4%	63.8%
	Shizuoka	12	12	16,422	14,754	111.3%	8,420	7,892	106.7%	51.3%	53.5%
	<b>Total in Parent</b>	60	60	255,273	226,484	112.7%	144,693	130,314	111.0%	56.7%	57.5%
	Okayama	12	12	16,187	14,920	108.5%	8,530	8,400	101.5%	52.7%	56.3%
	Sapporo	12	12	18,336	14,012	130.9%	11,754	8,576	137.1%	64.1%	61.2%
	West Tokyo	12	12	11,633	11,060	105.2%	5,733	5,548	103.3%	49.3%	50.2%
	Gunma	12	12	17,558	16,095	109.1%	9,948	8,878	112.1%	56.7%	55.2%
	Tohoku	12	12	16,238	15,517	104.6%	8,537	7,797	109.5%	52.6%	50.2%
	Osaka	12		14,222			8,681			61.0%	
	<b>Subtotal</b>	72	60	94,174	71,604	131.5%	53,183	39,199	135.7%	56.5%	54.7%
	<b>Total in On-site Auction</b>	132	120	349,447	298,088	117.2%	197,876	169,513	116.7%	56.6%	56.9%
	Satellite Auction	12	12	9,984	12,845	77.7%	566	2,832	20.0%	5.7%	22.0%
	<b>Total in Consolidated</b>	144	132	359,431	310,933	115.6%	198,442	172,345	115.1%	55.2%	55.4%