

USS Group Used Car Auction Data(Preliminary Report)

The Fourth Quarter Results

4th quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	12	12	93,660	86,959	107.7%	56,549	52,107	108.5%	60.4%	59.9%
	Kyushu First	9	12	14,212	17,048	83.4%	4,679	5,051	92.6%	32.9%	29.6%
	Kyushu Gold	12	12	37,908	40,590	93.4%	16,966	18,361	92.4%	44.8%	45.2%
	Kyushu Fukuoka	1		3,645			1,366			37.5%	
	Kyushu Total	22	24	55,765	57,638	96.8%	23,011	23,412	98.3%	41.3%	40.6%
	Tokyo	12	12	118,316	106,994	110.6%	74,817	64,727	115.6%	63.2%	60.5%
	Shizuoka	12	12	17,599	18,812	93.6%	9,609	10,030	95.8%	54.6%	53.3%
	Total in Parent	58	60	285,340	270,403	105.5%	163,986	150,276	109.1%	57.5%	55.6%
	Okayama	12	12	17,296	16,197	106.8%	10,147	9,144	111.0%	58.7%	56.5%
	Sapporo	12	12	20,023	17,399	115.1%	13,020	10,729	121.4%	65.0%	61.7%
	West Tokyo	12	12	13,761	13,074	105.3%	6,700	6,421	104.3%	48.7%	49.1%
	Gunma	12	12	21,160	21,754	97.3%	12,058	12,120	99.5%	57.0%	55.7%
	Tohoku	12	12	20,018	18,192	110.0%	11,856	9,341	126.9%	59.2%	51.3%
	Osaka	12	12	20,178	11,365	177.5%	12,503	6,359	196.6%	62.0%	56.0%
	Total in Subsidiaries	72	72	112,436	97,981	114.8%	66,284	54,114	122.5%	59.0%	55.2%
	Total in One-site Auction	130	132	397,776	368,384	108.0%	230,270	204,390	112.7%	57.9%	55.5%
	Satellite Auction	11	10	7,418	11,815	62.8%	233	1,078	21.6%	3.1%	9.1%
	Total in Consolidated	141	142	405,194	380,199	106.6%	230,503	205,468	112.2%	56.9%	54.0%