## USS Group Used Car Auction Data(Preliminary Report)

Fiscal 2002 results from A pril to March

| Fiscal 2002 Results from A pril to March | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \hline \text { Latest } \\ \text { term } \\ \hline \end{gathered}$ | Previous term | Latest term | Previous term | YoY change | Latest term | Previous term | YoY change | Latest term | Previous term |
| Nagoya | 49 | 48 | 356,139 | 298,124 | 119.5\% | 210,303 | 176,636 | 119.1\% | 59.1\% | 59.2\% |
| Kyushu First | 46 | 48 | 67,140 | 60,190 | 111.5\% | 19,548 | 17,494 | 111.7\% | 29.1\% | 29.1\% |
| Kyushu Gold | 49 | 49 | 153,563 | 161,714 | 95.0\% | 66,040 | 72,227 | 91.4\% | 43.0\% | 44.7\% |
| Kyushu Fukuokz | 1 |  | 3,645 |  |  | 1,366 |  |  | 37.5\% |  |
| Kyushu Total | 95 | 97 | 224,348 | 221,904 | 101.1\% | 86,954 | 89,721 | 96.9\% | 38.8\% | 40.4\% |
| Tokyo | 49 | 49 | 441,667 | 397,236 | 111.2\% | 272,023 | 241,905 | 112.5\% | 61.6\% | 60.9\% |
| Shizuoka | 49 | 48 | 71,960 | 66,178 | 108.7\% | 36,830 | 34,656 | 106.3\% | 51.2\% | 52.4\% |
| Total in Parent | 242 | 242 | 1,094,114 | 983,442 | 111.3\% | 606,110 | 542,918 | 111.6\% | 55.4\% | 55.2\% |
| Okayama | 49 | 48 | 66,285 | 60,759 | 109.1\% | 35,958 | 33,355 | 107.8\% | 54.2\% | 54.9\% |
| Sapporo | 49 | 48 | 78,881 | 60,278 | 130.9\% | 49,701 | 36,299 | 136.9\% | 63.0\% | 60.2\% |
| West Tokyo | 49 | 49 | 53,384 | 48,884 | 109.2\% | 25,173 | 24,481 | 102.8\% | 47.2\% | 50.1\% |
| Gunma | 49 | 48 | 81,011 | 72,802 | 111.3\% | 44,135 | 39,797 | 110.9\% | 54.5\% | 54.7\% |
| Tohoku | 49 | 49 | 72,366 | 63,744 | 113.5\% | 39,423 | 31,809 | 123.9\% | 54.5\% | 49.9\% |
| Osaka | 49 | 19 | 69,811 | 21,000 | 332.4\% | 41,323 | 11,134 | 371.1\% | 59.2\% | 53.0\% |
| Total in Subsidiaries | 294 | 261 | 421,738 | 327,467 | 128.8\% | 235,713 | 176,875 | 133.3\% | 55.9\% | 54.0\% |
| Total in One site Auction | 536 | 503 | 1,515,852 | 1,310,909 | 115.6\% | 841,823 | 719,793 | 117.0\% | 55.5\% | 54.9\% |
| Satellite Auction | 47 | 46 | 39,372 | 49,270 | 79.9\% | 1,993 | 8,910 | 22.4\% | 5.1\% | 18.1\% |
| Total in Consolidated | 583 | 549 | 1,555,224 | 1,360,179 | 114.3\% | 843,816 | 728,703 | 115.8\% | 54.3\% | 53.6\% |

