## USS Group Used Car Auction Data(Preliminary Report)

Fiscal 2002 results from April to March

Fiscal 2002 Results from April to March		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	49	48	356,139	298,124	119.5%	210,303	176,636	119.1%	59.1%	59.2%
	Kyushu First	46	48	67,140	60,190	111.5%	19,548	17,494	111.7%	29.1%	29.1%
	Kyushu Gold	49	49	153,563	161,714	95.0%	66,040	72,227	91.4%	43.0%	44.7%
	Kyushu Fukuoka	1		3,645			1,366			37.5%	
	Kyushu Total	95	97	224,348	221,904	101.1%	86,954	89,721	96.9%	38.8%	40.4%
	Tokyo	49	49	441,667	397,236	111.2%	272,023	241,905	112.5%	61.6%	60.9%
	Shizuoka	49	48	71,960	66,178	108.7%	36,830	34,656	106.3%	51.2%	52.4%
Total in Parent		242	242	1,094,114	983,442	111.3%	606,110	542,918	111.6%	55.4%	55.2%
	Okayama	49	48	66,285	60,759	109.1%	35,958	33,355	107.8%	54.2%	54.9%
	Sapporo	49	48	78,881	60,278	130.9%	49,701	36,299	136.9%	63.0%	60.2%
	West Tokyo	49	49	53,384	48,884	109.2%	25,173	24,481	102.8%	47.2%	50.1%
	Gunma	49	48	81,011	72,802	111.3%	44,135	39,797	110.9%	54.5%	54.7%
	Tohoku	49	49	72,366	63,744	113.5%	39,423	31,809	123.9%	54.5%	49.9%
	Osaka	49	19	69,811	21,000	332.4%	41,323	11,134	371.1%	59.2%	53.0%
Total in Subsidiaries		294	261	421,738	327,467	128.8%	235,713	176,875	133.3%	55.9%	54.0%
Total in One-site Auction		536	503	1,515,852	1,310,909	115.6%	841,823	719,793	117.0%	55.5%	54.9%
Satellite Auction		47	46	39,372	49,270	79.9%	1,993	8,910	22.4%	5.1%	18.1%
Total in Consolidated		583	549	1,555,224	1,360,179	114.3%	843,816	728,703	115.8%	54.3%	53.6%