

## USS Group Used Car Auction Data(Preliminary Report)

### The Second Quarter Results

2nd quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	12	12	88,000	84,501	104.1%	55,078	51,360	107.2%	62.6%	60.8%
	Kyushu Gold	12	12	36,628	35,989	101.8%	17,786	15,516	114.6%	48.6%	43.1%
	Fukuoka	12	12	18,792	16,942	110.9%	5,872	5,063	116.0%	31.2%	29.9%
	Tokyo	12	12	113,559	101,419	112.0%	75,234	64,334	116.9%	66.3%	63.4%
	Shizuoka	12	12	16,909	16,422	103.0%	9,365	8,420	111.2%	55.4%	51.3%
	<b>Total in Parent</b>	<b>60</b>	<b>60</b>	<b>273,888</b>	<b>255,273</b>	<b>107.3%</b>	<b>163,335</b>	<b>144,693</b>	<b>112.9%</b>	<b>59.6%</b>	<b>56.7%</b>
	Okayama	12	12	17,384	16,187	107.4%	9,762	8,530	114.4%	56.2%	52.7%
	Sapporo	12	12	24,515	18,336	133.7%	16,046	11,754	136.5%	65.5%	64.1%
	West Tokyo	12	12	15,571	11,633	133.9%	8,073	5,733	140.8%	51.8%	49.3%
	Gunma	12	12	20,793	17,558	118.4%	12,442	9,948	125.1%	59.8%	56.7%
	Tohoku	12	12	19,493	16,238	120.0%	11,689	8,537	136.9%	60.0%	52.6%
	Osaka	12	12	17,876	14,222	125.7%	11,561	8,681	133.2%	64.7%	61.0%
	<b>Total in Subsidiaries</b>	<b>72</b>	<b>72</b>	<b>115,632</b>	<b>94,174</b>	<b>122.8%</b>	<b>69,573</b>	<b>53,183</b>	<b>130.8%</b>	<b>60.2%</b>	<b>56.5%</b>
	<b>Total in One-site Auction</b>	<b>132</b>	<b>132</b>	<b>389,520</b>	<b>349,447</b>	<b>111.5%</b>	<b>232,908</b>	<b>197,876</b>	<b>117.7%</b>	<b>59.8%</b>	<b>56.6%</b>
	Satellite Auction	13	12	7,337	9,984	73.5%	155	566	27.4%	2.1%	5.7%
	<b>Total in Consolidated</b>	<b>145</b>	<b>144</b>	<b>396,857</b>	<b>359,431</b>	<b>110.4%</b>	<b>233,063</b>	<b>198,442</b>	<b>117.4%</b>	<b>58.7%</b>	<b>55.2%</b>

Note: Figures for the Fukuoka auction site in the previous term are (based on data) for the Kyushu First auction site.