

## USS Group Used Car Auction Data(Preliminary Report)

### The Third Quarter Results

3rd quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	13	13	105,466	91,556	115.2%	58,291	51,001	114.3%	55.3%	55.7%
	Kyushu Gold	13	13	44,667	40,041	111.6%	18,992	16,110	117.9%	42.5%	40.2%
	Fukuoka	13	13	22,151	19,262	115.0%	5,653	5,182	109.1%	25.5%	26.9%
	Tokyo	13	13	135,856	116,633	116.5%	79,844	69,122	115.5%	58.8%	59.3%
	Shizuoka	13	13	21,242	19,316	110.0%	10,264	9,416	109.0%	48.3%	48.7%
	<b>Total in Parent</b>	<b>65</b>	<b>65</b>	<b>329,382</b>	<b>286,808</b>	<b>114.8%</b>	<b>173,044</b>	<b>150,831</b>	<b>114.7%</b>	<b>52.5%</b>	<b>52.6%</b>
	Okayama	13	13	18,673	16,939	110.2%	9,238	8,823	104.7%	49.5%	52.1%
	Sapporo	13	13	25,302	21,312	118.7%	15,684	13,024	120.4%	62.0%	61.1%
	West Tokyo	13	13	20,894	15,208	137.4%	9,894	6,747	146.6%	47.4%	44.4%
	Gunma	13	13	24,713	22,395	110.4%	13,487	11,505	117.2%	54.6%	51.4%
	Tohoku	13	13	21,924	19,051	115.1%	12,734	10,326	123.3%	58.1%	54.2%
	Osaka	13	13	22,546	19,749	114.2%	12,737	11,440	111.3%	56.5%	57.9%
	<b>Total in Subsidiaries</b>	<b>78</b>	<b>78</b>	<b>134,052</b>	<b>114,654</b>	<b>116.9%</b>	<b>73,774</b>	<b>61,865</b>	<b>119.2%</b>	<b>55.0%</b>	<b>54.0%</b>
	<b>Total in One-site Auction</b>	<b>143</b>	<b>143</b>	<b>463,434</b>	<b>401,462</b>	<b>115.4%</b>	<b>246,818</b>	<b>212,696</b>	<b>116.0%</b>	<b>53.3%</b>	<b>53.0%</b>
	Satellite Auction	12	13	7,536	10,481	71.9%	84	419	20.0%	1.1%	4.0%
	<b>Total in Consolidated</b>	<b>155</b>	<b>156</b>	<b>470,970</b>	<b>411,943</b>	<b>114.3%</b>	<b>246,902</b>	<b>213,115</b>	<b>115.9%</b>	<b>52.4%</b>	<b>51.7%</b>

Note: Figures for the Fukuoka auction site in the previous term are (based on data) for the Kyushu First auction site.