

USS Group Used Car Auction Data(Preliminary Report)

First Quarter Results

1st quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	12	12	88,607	86,422	102.5%	54,150	51,393	105.4%	61.1%	59.5%
	Kyushu Gold	12	12	37,383	39,625	94.3%	17,547	17,448	100.6%	46.9%	44.0%
	Kyushu Fukuoka	12	12	16,377	16,724	97.9%	5,359	4,624	115.9%	32.7%	27.6%
	Kyushu Total	24	24	53,760	56,349	95.4%	22,906	22,072	103.8%	42.6%	39.2%
	Tokyo	12	12	115,999	105,299	110.2%	73,806	63,750	115.8%	63.6%	60.5%
	Shizuoka	12	12	18,138	18,623	97.4%	9,937	9,385	105.9%	54.8%	50.4%
	Total in Parent	60	60	276,504	266,693	103.7%	160,799	146,600	109.7%	58.2%	55.0%
	Okayama	12	12	17,697	15,863	111.6%	10,013	8,458	118.4%	56.6%	53.3%
	Sapporo	13	12	23,976	19,210	124.8%	15,722	11,903	132.1%	65.6%	62.0%
	West Tokyo	12	12	14,872	12,782	116.4%	7,778	5,993	129.8%	52.3%	46.9%
	Gunma	12	12	21,457	19,898	107.8%	12,721	10,624	119.7%	59.3%	53.4%
	Tohoku	12	12	19,081	17,059	111.9%	11,098	8,704	127.5%	58.2%	51.0%
	Osaka	12	12	18,963	15,662	121.1%	12,130	8,699	139.4%	64.0%	55.5%
	Total in Subsidiaries	73	72	116,046	100,474	115.5%	69,462	54,381	127.7%	59.9%	54.1%
	Total in One-site Auction	133	132	392,550	367,167	106.9%	230,261	200,981	114.6%	58.7%	54.7%
	Satellite Auction	11	11	7,079	11,489	61.6%	171	775	22.1%	2.4%	6.7%
	Total in Consolidated	144	143	399,629	378,656	105.5%	230,432	201,756	114.2%	57.7%	53.3%

Note: Figures for the Kyushu Fukuoka auction site in the previous term are (based on data) for the Kyushu First auction site.