

## USS Group Used Car Auction Data(Preliminary Report)

Fiscal2003 results from April to March

Fiscal2003Results from April to March		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	49	49	394,511	356,139	110.8%	232,497	210,303	110.6%	58.9%	59.1%
	Kyushu Gold	49	49	162,898	153,563	106.1%	75,760	66,040	114.7%	46.5%	43.0%
	Fukuoka	49	47	77,476	70,785	109.5%	24,039	20,914	114.9%	31.0%	29.5%
	Tokyo	49	49	499,707	441,667	113.1%	311,010	272,023	114.3%	62.2%	61.6%
	Shizuoka	49	49	78,123	71,960	108.6%	41,442	36,830	112.5%	53.0%	51.2%
	<b>Total in Parent</b>	<b>245</b>	<b>243</b>	<b>1,212,715</b>	<b>1,094,114</b>	<b>110.8%</b>	<b>684,748</b>	<b>606,110</b>	<b>113.0%</b>	<b>56.5%</b>	<b>55.4%</b>
	Okayama	49	49	73,828	66,285	111.4%	40,088	35,958	111.5%	54.3%	54.2%
	Sapporo	51	49	100,008	78,881	126.8%	63,757	49,701	128.3%	63.8%	63.0%
	West Tokyo	49	49	70,048	53,384	131.2%	35,019	25,173	139.1%	50.0%	47.2%
	Gunma	49	49	90,821	81,011	112.1%	52,142	44,135	118.1%	57.4%	54.5%
	Tohoku	50	49	85,745	72,366	118.5%	52,200	39,423	132.4%	60.9%	54.5%
	Osaka	49	49	83,925	69,811	120.2%	51,198	41,323	123.9%	61.0%	59.2%
	Yokohama	8		25,407			14,354			56.5%	
	<b>Total in Subsidiaries</b>	<b>305</b>	<b>294</b>	<b>529,782</b>	<b>421,738</b>	<b>125.6%</b>	<b>308,758</b>	<b>235,713</b>	<b>131.0%</b>	<b>58.3%</b>	<b>55.9%</b>
	<b>Total in One-site Auction</b>	<b>550</b>	<b>537</b>	<b>1,742,497</b>	<b>1,515,852</b>	<b>115.0%</b>	<b>993,506</b>	<b>841,823</b>	<b>118.0%</b>	<b>57.0%</b>	<b>55.5%</b>
	Satellite Auction	48	47	29,566	39,372	75.1%	482	1,993	24.2%	1.6%	5.1%
	<b>Total in Consolidated</b>	<b>598</b>	<b>584</b>	<b>1,772,063</b>	<b>1,555,224</b>	<b>113.9%</b>	<b>993,988</b>	<b>843,816</b>	<b>117.8%</b>	<b>56.1%</b>	<b>54.3%</b>

Note: Figures for the Fukuoka in the previous year included auction data from the USS Kyushu First Site.

USS Yokohama began operations on February 10,2004