

USS Group Used Car Auction Data(Preliminary Report)

The FourthQuarter Results

4th quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	12	12	112,438	93,660	120.0%	64,978	56,549	114.9%	57.8%	60.4%
	Kyushu Gold	12	12	44,220	37,908	116.7%	21,435	16,966	126.3%	48.5%	44.8%
	Fukuoka	12	10	20,156	17,857	112.9%	7,155	6,045	118.4%	35.5%	33.9%
	Tokyo	12	12	134,293	118,316	113.5%	82,126	74,817	109.8%	61.2%	63.2%
	Shizuoka	12	12	21,834	17,599	124.1%	11,876	9,609	123.6%	54.4%	54.6%
	Total in Parent	60	58	332,941	285,340	116.7%	187,570	163,986	114.4%	56.3%	57.5%
	Okayama	12	12	20,074	17,296	116.1%	11,075	10,147	109.1%	55.2%	58.7%
	Sapporo	13	12	26,215	20,023	130.9%	16,305	13,020	125.2%	62.2%	65.0%
	West Tokyo	12	12	18,711	13,761	136.0%	9,274	6,700	138.4%	49.6%	48.7%
	Gunma	12	12	23,858	21,160	112.8%	13,492	12,058	111.9%	56.6%	57.0%
	Tohoku	13	12	25,247	20,018	126.1%	16,679	11,856	140.7%	66.1%	59.2%
	Osaka	12	12	24,540	20,178	121.6%	14,770	12,503	118.1%	60.2%	62.0%
	Yokohama	8		25,407			14,354			56.5%	
	Total in Subsidiaries	82	72	164,052	112,436	145.9%	95,949	66,284	144.8%	58.5%	59.0%
	Total in One-site Auction	142	130	496,993	397,776	124.9%	283,519	230,270	123.1%	57.0%	57.9%
	Satellite Auction	12	11	7,614	7,418	102.6%	72	233	30.9%	0.9%	3.1%
	Total in Consolidated	154	141	504,607	405,194	124.5%	283,591	230,503	123.0%	56.2%	56.9%

Note: Figures for the Fukuoka in the previous year included auction data from the USS Kyushu First Site.

USS Yokohama began operations on February 10,2004