## U SS Group Used Car Auction Data(Preliminary Report)

The Second Quarter Results

| 2nd quarter | Number of auctions |  | Number of consigned vehicles |  |  | Number of contract completions |  |  | Contract completion rate |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{gathered} \text { Previous } \\ \text { term } \end{gathered}$ | Latest term | Previous term | YoY change | Latest term | Previous term | Yoy change | Latest term | Previous term |
| Nagoya | 12 | 12 | 87,451 | 88,000 | 99.4\% | 55,183 | 55,078 | 100.2\% | 63.1\% | 62.6\% |
| Kyushu Gold | 12 | 12 | 40,539 | 36,628 | 110.7\% | 20,556 | 17,786 | 115.6\% | 50.7\% | 48.6\% |
| Fukuoka | 12 | 12 | 18,905 | 18,792 | 100.6\% | 6,726 | 5,872 | 114.5\% | 35.6\% | 31.2\% |
| Tokyo | 13 | 12 | 136,019 | 113,559 | 119.8\% | 85,093 | 75,234 | 113.1\% | 62.6\% | 66.3\% |
| Shizuoka | 12 | 12 | 17,905 | 16,909 | 105.9\% | 9,894 | 9,365 | 105.6\% | 55.3\% | 55.4\% |
| Total in Parent | 61 | 60 | 300,819 | 273,888 | 109.8\% | 177,452 | 163,335 | 108.6\% | 59.0\% | 59.6\% |
| Okayama | 12 | 12 | 18,212 | 17,384 | 104.8\% | 10,286 | 9,762 | 105.4\% | 56.5\% | 56.2\% |
| Sapporo | 13 | 12 | 25,874 | 24,515 | 105.5\% | 16,541 | 16,046 | 103.1\% | 63.9\% | 65.5\% |
| West Tokyo | 12 | 12 | 15,556 | 15,571 | 99.9\% | 7,750 | 8,073 | 96.0\% | 49.8\% | 51.8\% |
| Gunma | 12 | 12 | 23,539 | 20,793 | 113.2\% | 14,267 | 12,442 | 114.7\% | 60.6\% | 59.8\% |
| Tohoku | 12 | 12 | 22,050 | 19,493 | 113.1\% | 13,980 | 11,689 | 119.6\% | 63.4\% | 60.0\% |
| Osaka | 12 | 12 | 22,353 | 17,876 | 125.0\% | 14,230 | 11,561 | 123.1\% | 63.7\% | 64.7\% |
| Yokohama | 12 |  | 35,139 |  |  | 19,171 |  |  | 54.6\% |  |
| USS-R | 12 |  | 14,260 |  |  | 7,069 |  |  | 49.6\% |  |
| Total in Subsidiaries | 97 | 72 | 176,983 | 115,632 | 153.1\% | 103,294 | 69,573 | 148.5\% | 58.4\% | 60.2\% |
| Total in One-site Auction | 158 | 132 | 477,802 | 389,520 | 122.7\% | 280,746 | 232,908 | 120.5\% | 58.8\% | 59.8\% |
| Satellite Auction | 11 | 13 | 5,020 | 7,337 | 68.4\% | 15 | 155 | 9.7\% | 0.3\% | 2.1\% |
| Total in Consolidated | 169 | 145 | 482,822 | 396,857 | 121.7\% | 280,761 | 233,063 | 120.5\% | 58.2\% | 58.7\% |

