

U S S Group Used Car Auction Data(Preliminary Report)

The Third Quarter Results,Fiscal 2004

3rd quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	13	13	97,772	105,466	92.7%	55,786	58,291	95.7%	57.1%	55.3%
	Kyushu Gold	13	13	48,705	44,667	109.0%	22,080	18,992	116.3%	45.3%	42.5%
	Fukuoka	13	13	21,660	22,151	97.8%	6,640	5,653	117.5%	30.7%	25.5%
	Tokyo	12	13	144,675	135,856	106.5%	85,049	79,844	106.5%	58.8%	58.8%
	Shizuoka	13	13	22,315	21,242	105.1%	10,668	10,264	103.9%	47.8%	48.3%
	Total in Parent	64	65	335,127	329,382	101.7%	180,223	173,044	104.1%	53.8%	52.5%
	Okayama	13	13	19,113	18,673	102.4%	10,331	9,238	111.8%	54.1%	49.5%
	Sapporo	12	13	27,337	25,302	108.0%	16,585	15,684	105.7%	60.7%	62.0%
	West Tokyo	14	13	22,682	20,894	108.6%	9,097	9,894	91.9%	40.1%	47.4%
	Gunma	14	13	29,149	24,713	118.0%	15,574	13,487	115.5%	53.4%	54.6%
	Tohoku	13	13	24,391	21,924	111.3%	14,729	12,734	115.7%	60.4%	58.1%
	Osaka	13	13	27,571	22,546	122.3%	15,849	12,737	124.4%	57.5%	56.5%
	Yokohama	13	-	42,844	-	-	21,386	-	-	49.9%	-
	USS-R	13	-	18,175	-	-	8,471	-	-	46.6%	-
	Total in Subsidiaries	105	78	211,262	134,052	157.6%	112,022	73,774	151.8%	53.0%	55.0%
	Total in One-site Auction	169	143	546,389	463,434	117.9%	292,245	246,848	118.4%	53.5%	53.3%
	Satellite Auction	12	12	3,344	7,536	44.4%	11	84	13.1%	0.3%	1.1%
	Total in Consolidated	181	155	549,733	470,970	116.7%	292,256	246,902	118.4%	53.2%	52.4%