

USS Group Used Car Auction Data(Preliminary Report)

The Fourth Quarter Results, Fiscal 2004

4th quarter		Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
		Latest term	Previous term	Latest term	Previous term	YoY change	Latest term	Previous term	YoY change	Latest term	Previous term
	Nagoya	12	12	99,180	112,438	88.2%	56,444	64,978	86.9%	56.9%	57.8%
	Kyushu Gold	12	12	51,412	44,220	116.3%	23,172	21,435	108.1%	45.1%	48.5%
	Fukuoka	12	12	24,948	20,156	123.8%	8,442	7,155	118.0%	33.8%	35.5%
	Tokyo	13	12	177,941	134,293	132.5%	102,651	82,126	125.0%	57.7%	61.2%
	Shizuoka	12	12	22,566	21,834	103.4%	10,852	11,876	91.4%	48.1%	54.4%
	Total in Parent	61	60	376,047	332,941	112.9%	201,561	187,570	107.5%	53.6%	56.3%
	Okayama	12	12	24,140	20,074	120.3%	11,556	11,075	104.3%	47.9%	55.2%
	Sapporo	12	13	28,450	26,215	108.5%	15,980	16,305	98.0%	56.2%	62.2%
	West Tokyo	12	12	19,984	18,711	106.8%	8,462	9,274	91.2%	42.3%	49.6%
	Gunma	12	12	26,547	23,858	111.3%	14,212	13,492	105.3%	53.5%	56.6%
	Tohoku	12	13	27,701	25,247	109.7%	16,003	16,679	95.9%	57.8%	66.1%
	Osaka	12	12	27,071	24,540	110.3%	14,682	14,770	99.4%	54.2%	60.2%
	Yokohama	12	8	46,087	25,407	181.4%	22,373	14,354	155.9%	48.5%	56.5%
	USS-R	12	-	22,629	-	-	10,736	-	-	47.4%	-
	Total in Subsidiaries	96	82	222,609	164,052	135.7%	114,004	95,949	118.8%	51.2%	58.5%
	Total in One-site Auction	157	142	598,656	496,993	120.5%	315,565	283,519	111.3%	52.7%	57.0%
	Satellite Auction	11	12	707	7,614	9.3%	3	72	4.2%	0.4%	0.9%
	Total in Consolidated	168	154	599,363	504,607	118.8%	315,568	283,591	111.3%	52.7%	56.2%