

Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2018 to November 30, 2018)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,363	1,380	3,099,060	3,208,317	96.6%	1,939,430	1,954,634	99.2%	62.6%	60.9%	1,217,596,362	1,182,367,531	103.0%
Maker & Dealer	886	891	913,517	904,177	101.0%	726,548	694,475	104.6%	79.5%	76.8%	368,971,515	348,560,107	105.9%
JU Group	1,190	1,187	905,088	902,909	100.2%	522,918	508,181	102.9%	57.8%	56.3%	150,026,641	138,813,200	108.1%
Total	3,439	3,458	4,917,665	5,015,403	98.1%	3,188,896	3,157,290	101.0%	64.8%	63.0%	1,736,594,518	1,669,740,838	104.0%

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

USS Group Used Car Auction Data

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	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Total of USS Group	596	544	1,908,903	1,701,301	112.2%	1,206,440	1,082,036	111.5%	63.2%	63.6%	843,767,286	719,618,417	117.3%
<Reference>													
Except JAA and HAA	531	527	1,627,460	1,606,521	101.3%	1,053,439	1,030,675	102.2%	64.7%	64.2%	730,471,989	681,561,307	107.2%