

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2018 to February 28, 2019)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,834	1,861	4,208,865	4,252,171	99.0%	2,615,436	2,615,507	100.0%	62.1%	61.5%	1,633,037,084	1,605,982,071	101.7%
Maker & Dealer	1,202	1,196	1,244,972	1,199,925	103.8%	986,742	932,323	105.8%	79.3%	77.7%	499,969,526	477,153,558	104.8%
JU Group	1,589	1,590	1,223,559	1,184,794	103.3%	703,916	674,387	104.4%	57.5%	56.9%	200,602,835	187,899,159	106.8%
<b>Total</b>	<b>4,625</b>	<b>4,647</b>	<b>6,677,396</b>	<b>6,636,890</b>	<b>100.6%</b>	<b>4,306,094</b>	<b>4,222,217</b>	<b>102.0%</b>	<b>64.5%</b>	<b>63.6%</b>	<b>2,333,609,445</b>	<b>2,271,034,788</b>	<b>102.8%</b>

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2018 to February 28, 2019)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Total of USS Group	800	752	2,602,464	2,362,049	110.2%	1,627,987	1,499,670	108.6%	62.6%	63.5%	1,127,683,003	1,013,150,102	111.3%
<Reference>													
Except JAA and HAA	712	711	2,226,772	2,132,770	104.4%	1,426,654	1,376,228	103.7%	64.1%	64.5%	980,414,118	919,892,938	106.6%