



July 5, 2019

To All Stakeholders:

Company: USS Co., Ltd.
Chairman and Representative Director: Yukihiro Ando
Stock code: 4732
Stock exchange listings: Tokyo and Nagoya (first sections)
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Executive Vice President, Officer, Supervisory Office

Announcement of USS Group Used Car Auction Data

Preliminary data for used car auctions of the USS Group are as follows for the first quarter (April 1, 2019 to June 30, 2019) of the current fiscal year, which ends on March 31, 2020.

From April 1, 2019 to June 30, 2019 (3 months)

Vehicles consigned: up **2.6%**
(compared with one year earlier)

Vehicles contracted: down **1.0%**

Contract completion rate: **59.7%**

(61.8% one year earlier)

USS Group Used Car Auction Data (Preliminary Report)
(Apr. 2019–Jun. 2019)

The First Quarter Results (from April 1, 2019 to June 30, 2019)

	Number of auctions		Number of consigned vehicles			Number of contract completions			Contract completion rate	
	Current FY	Previous FY	Current FY	Previous FY	Y to Y change	Current FY	Previous FY	Y to Y change	Current FY	Previous FY
Tokyo	12	12	171,332	163,869	104.6%	114,373	112,316	101.8%	66.8%	68.5%
Nagoya	12	12	127,662	127,328	100.3%	65,693	69,364	94.7%	51.5%	54.5%
Osaka	12	12	52,649	41,681	126.3%	26,513	23,266	114.0%	50.4%	55.8%
Yokohama	12	12	49,595	46,317	107.1%	30,480	30,331	100.5%	61.5%	65.5%
Kyushu	12	12	47,936	43,492	110.2%	26,251	26,218	100.1%	54.8%	60.3%
R-Nagoya	12	12	41,566	37,768	110.1%	33,472	31,448	106.4%	80.5%	83.3%
Sapporo	12	12	40,487	39,291	103.0%	25,598	25,921	98.8%	63.2%	66.0%
Shizuoka	12	12	25,288	22,373	113.0%	16,131	14,234	113.3%	63.8%	63.6%
Kobe	12	12	22,943	21,029	109.1%	13,437	11,973	112.2%	58.6%	56.9%
Okayama	12	12	18,420	17,203	107.1%	12,011	11,641	103.2%	65.2%	67.7%
Tohoku	12	12	14,844	15,215	97.6%	10,357	11,333	91.4%	69.8%	74.5%
Gunma	12	12	14,605	14,331	101.9%	9,165	9,902	92.6%	62.8%	69.1%
Saitama	12	12	13,653	12,943	105.5%	7,509	7,715	97.3%	55.0%	59.6%
Fukuoka	12	12	13,542	10,128	133.7%	8,493	6,234	136.2%	62.7%	61.6%
Niigata	12	12	11,825	11,165	105.9%	5,235	5,222	100.2%	44.3%	46.8%
Hokuriku	12	12	5,191	4,156	124.9%	3,603	2,529	142.5%	69.4%	60.9%
JAA	12	12	26,845	31,992	83.9%	14,324	19,578	73.2%	53.4%	61.2%
HAA	12	12	73,309	91,954	79.7%	38,087	45,950	82.9%	52.0%	50.0%
Total in Consolidated	216	216	771,692	752,235	102.6%	460,732	465,175	99.0%	59.7%	61.8%