

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2019 to May 31, 2019)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	319	323	828,765	823,884	100.6%	497,365	502,339	99.0%	60.0%	61.0%	286,256	293,551	97.5%
Maker & Dealer	214	214	258,684	247,271	104.6%	199,090	191,887	103.8%	77.0%	77.6%	90,897	92,663	98.1%
JU Group	285	275	237,649	225,881	105.2%	135,373	132,001	102.6%	57.0%	58.4%	34,872	35,497	98.2%
Total	818	812	1,325,098	1,297,036	102.2%	831,828	826,227	100.7%	62.8%	63.7%	412,025	421,711	97.7%

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2019 to May 31, 2019)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Total of USS Group	138	135	513,983	498,160	103.2%	307,515	306,518	100.3%	59.8%	61.5%	194,761,276	199,129,721	97.8%