

## Trends in the Used Car Auction Industry (Preliminary Report)

(From April 1, 2020 to February 28, 2021)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
Independent Company	1,886	1,857	3,897,745	4,237,787	92.0%	2,452,412	2,604,603	94.2%	62.9%	61.5%	1,659,040,400	1,629,775,706	101.8%
JU Group	1,604	1,607	1,176,455	1,257,988	93.5%	681,551	726,566	93.8%	57.9%	57.8%	187,752,365	198,093,481	94.8%
Maker & Dealer	1,231	1,207	1,259,446	1,304,887	96.5%	987,260	1,031,758	95.7%	78.4%	79.1%	505,984,706	518,646,770	97.6%
<b>Total</b>	<b>4,721</b>	<b>4,671</b>	<b>6,333,646</b>	<b>6,800,662</b>	<b>93.1%</b>	<b>4,121,223</b>	<b>4,362,927</b>	<b>94.5%</b>	<b>65.1%</b>	<b>64.2%</b>	<b>2,352,777,471</b>	<b>2,346,515,957</b>	<b>100.3%</b>

(Notice: Above data is based on the data provided by USED CAR Co., Ltd.)

## USS Group Used Car Auction Data

(From April 1, 2020 to February 28, 2021)

	Number of Auctions		Number of Consigned Vehicles		Y to Y Change (%)	Contracted Vehicles		Y to Y Change (%)	Contract Completion Ratio		Amount of Dealing Money (thousand of yen)		Y to Y Change (%)
	Latest Term	Previous Term	Latest Term	Previous Term		Latest Term	Previous Term		Latest Term	Previous Term	Latest Term	Previous Term	
<b>Total of USS Group</b>	<b>799</b>	<b>804</b>	<b>2,372,814</b>	<b>2,630,786</b>	<b>90.2%</b>	<b>1,493,398</b>	<b>1,608,474</b>	<b>92.8%</b>	<b>62.9%</b>	<b>61.1%</b>	<b>1,151,857,441</b>	<b>1,118,704,025</b>	<b>103.0%</b>